



COMMONWEALTH OF VIRGINIA
County of Henrico

DEPARTMENT OF FINANCE
Oscar Knott, CPP, CPPO, VCO
Purchasing Director

July 15, 2024

Mr. Dan Mento
Flock Group Inc. dba Flock Safety
1170 Howell Mill Road NW, Ste 210
Atlanta, GA 30318

RE: Contract # 2363A – Automatic License Plate Readers

Dear Mr. Mento:

The annual contract the County has with your company to provide **Automatic License Plate Readers** is due to expire on **November 14, 2024**. Under the terms of the original agreement, this contract may be renewed for an additional one-year period from **November 15, 2024**, through **November 14, 2025**.

The County would like to renew this contract at current contract pricing. Please complete the information requested and return to Maria Gonzalez at gon036@henrico.gov at your earliest convenience.

Following receipt of this information, the County will determine whether it is in our best interest to renew the contract or re-solicit. In addition, if you agree to renew the contract for an additional one-year period, please instruct your insurance agent to provide to my attention a current copy of a certificate of insurance. **Be sure the certificate lists the County of Henrico as additional insured for the contract work.**

If you have any questions, please call me at (804) 501-5680 or email me at Her034@henrico.us. Your cooperation and prompt response will be appreciated.

Sincerely,

Justin M. Herbaugh

Justin M. Herbaugh, VCO, VCA
Procurement Analyst II

CONTRACT # 2363A – Automatic License Plate Readers

BUYER NAME: Justin M. Herbaugh, VCO, VCA – Procurement Analyst II

Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect. Please check one of the following:

 X Yes. Renew the contract for an additional one-year period at current contract pricing.

 Yes. Renew the contract for an additional one-year period at new contract pricing.
(list below or attach new pricing sheet)

 No. Do not wish to renew the contract. If no, please provide reason below.

Company Name: Flock Group Inc. d/b/a Flock Safety

Date: 11/1/2024

Signed by:
Signature: Mark Smith
AC5C931454C24F3...

Title: General Counsel

Telephone#: 415.385.9580

Email: mark.smith@flocksafety.com

SCC#: 11217335



COMMONWEALTH OF VIRGINIA

County of Henrico

DEPARTMENT OF FINANCE
Oscar Knott, CPP, CPPO, VCO
Purchasing Director

October 18, 2024

Ms. Katie Ward
Flock Group Inc. dba Flock Safety
1170 Howell Mill Road NW, Ste 210
Atlanta, GA 30318

RE: Contract # 2363A – Automatic License Plate Readers

Dear Ms. Ward:

The annual contract the County has with your company to provide **Automatic License Plate Readers** is due to expire on **November 14, 2024**. Under the terms of the original agreement, this contract may be renewed for an additional one-year period from **November 15, 2024**, through **November 14, 2025**.

The County would like to renew this contract at current contract pricing. Please complete the information requested and return to Maria Gonzalez at gon036@henrico.gov at your earliest convenience.

Following receipt of this information, the County will determine whether it is in our best interest to renew the contract or re-solicit. In addition, if you agree to renew the contract for an additional one-year period, please instruct your insurance agent to provide to my attention a current copy of a certificate of insurance. **Be sure the certificate lists the County of Henrico as additional insured for the contract work.**

If you have any questions, please call me at (804) 501-5680 or email me at Her034@henrico.gov. Your cooperation and prompt response will be appreciated.

Sincerely,

Justin M. Herbaugh

Justin M. Herbaugh, VCO, VCA
Procurement Analyst II

CONTRACT # 2363A – Automatic License Plate Readers

BUYER NAME: Justin M. Herbaugh, VCO, VCA – Procurement Analyst II

Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect. Please check one of the following:

_____ Yes. Renew the contract for an additional one-year period at current contract pricing.

_____ Yes. Renew the contract for an additional one-year period at new contract pricing.
(list below or attach new pricing sheet)

_____ No. Do not wish to renew the contract. If no, please provide reason below.

Company Name: _____

Date: _____

Signature: _____

Title: _____

Telephone#: _____

Email: _____

SCC#: _____



DEPARTMENT OF FINANCE
Oscar Knott, CPP, CPPO, VCO
Purchasing Director

COMMONWEALTH OF VIRGINIA
County of Henrico

November 6, 2024

Mr. Mark Smith
Folck Group Inc. DbA Flock Safety
1170 Howell Mill Road NW, Ste 210
Atlanta, GA 30318

RE: Contract # 2363A – Automatic License Readers

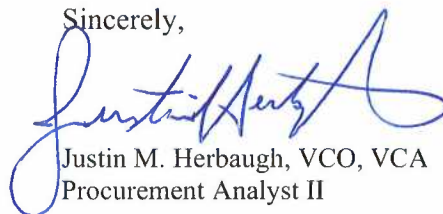
Dear Mr. Smith:

The County of Henrico has agreed to renew the contract with your firm to provide Automatic License Readers when needed and requested. The contract period shall be from November 15, 2024, through November 14, 2025.

This contract renewal is pursuant to Request for Proposal #22-2363-6JMH and your response on November 11, 2024. Renewal pricing will remain the same for the new contract period. All other terms and conditions of contract #2363A will remain in effect.

We look forward to working with you for another year. Should you have any questions, please feel free to contact me at (804) 501-5680 or email me at Her034@henrico.gov.

Sincerely,



Justin M. Herbaugh, VCO, VCA
Procurement Analyst II