



### Overview

The purpose of this report is to provide an overview of economic indicators for the month of January that may impact Henrico County's ability to provide its services with data received between January 1<sup>st</sup> and January 31<sup>st</sup>, 2026. This report compiles National, State, and Local data that measure current economic conditions from National Financial Markets to Local Car Registrations. Most data will provide complete information for at least the previous fiscal year (FY25) and compare it to the current year (FY26). Data for FY26 is updated monthly as it becomes available. Some data is collected more frequently throughout the month. **Due to the Federal Government Shutdown, Bureau of Labor Statistics data was not collected for October 2025. Some of the statistics were also not collected for November 2025. Consumer Price Index, Hourly Wage Changes against Changes in the Consumer Price Index, and Unemployment numbers are impacted by these omissions.**

### OMB Summary

The month of January yielded mixed economic results. At the national level, the S&P 500 saw significant increases, while the Consumer Confidence Index dropped for a sixth consecutive month. Wages, when accounting for CPI, remained stagnant. Unemployment at the state and local level saw slight increases. Average 30-year fixed mortgage rates decreased slightly, while the housing market exhibited signs of strength with an increase in Median Sales Price and rise in New Residential Construction permits. Year-to-date tax collections remain strong across all sectors. In January, the Federal Reserve left the target fed funds rate unchanged at 3 ½ to 3 ¾ percent. The Federal Reserve says it will keep assessing incoming data and remains committed to its goals of maximizing employment and returning inflation to 2%<sup>1</sup>.

### Metrics Considered

- **National:** S&P 500, Consumer Confidence Index, Real GDP, Wages, 30-Year Fixed Mortgage Rate
- **Virginia:** Unemployment Rate
- **Henrico:** Local Sales & Use Tax, Meals Tax, Real Property Tax, Personal Property Tax, Vehicle Registrations, Occupancy Tax, New Residential Construction, Average Days on the Housing Market & Median Sales Price, Residential Transactions & Foreclosures
- **Area:** Richmond Aviation Activity

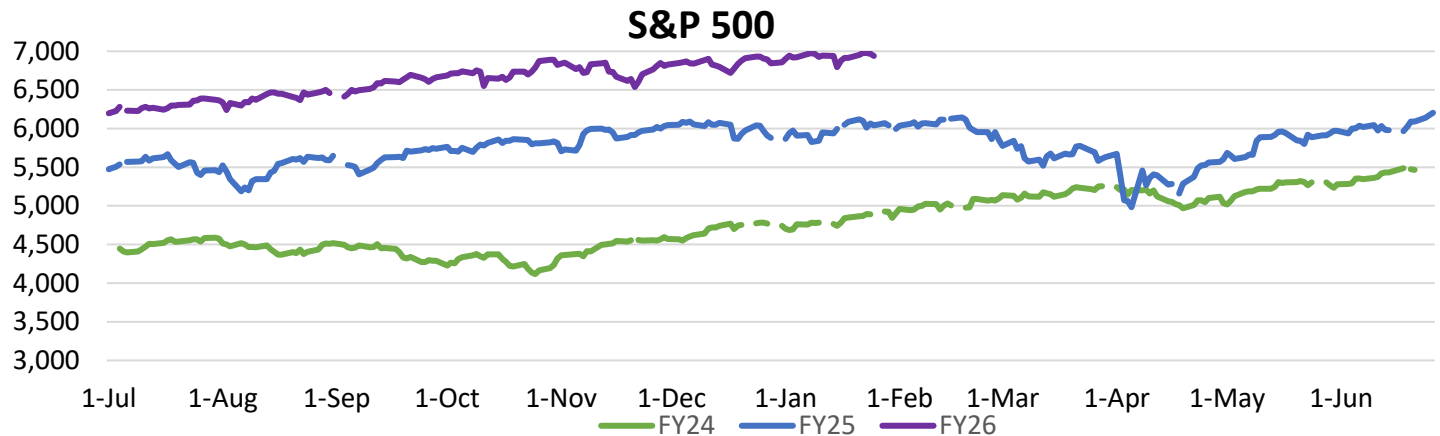
This report is not intended to provide investment advice.

<sup>1</sup> The Federal Reserve; <https://www.federalreserve.gov/newsevents/pressreleases/monetary20260128a.htm>

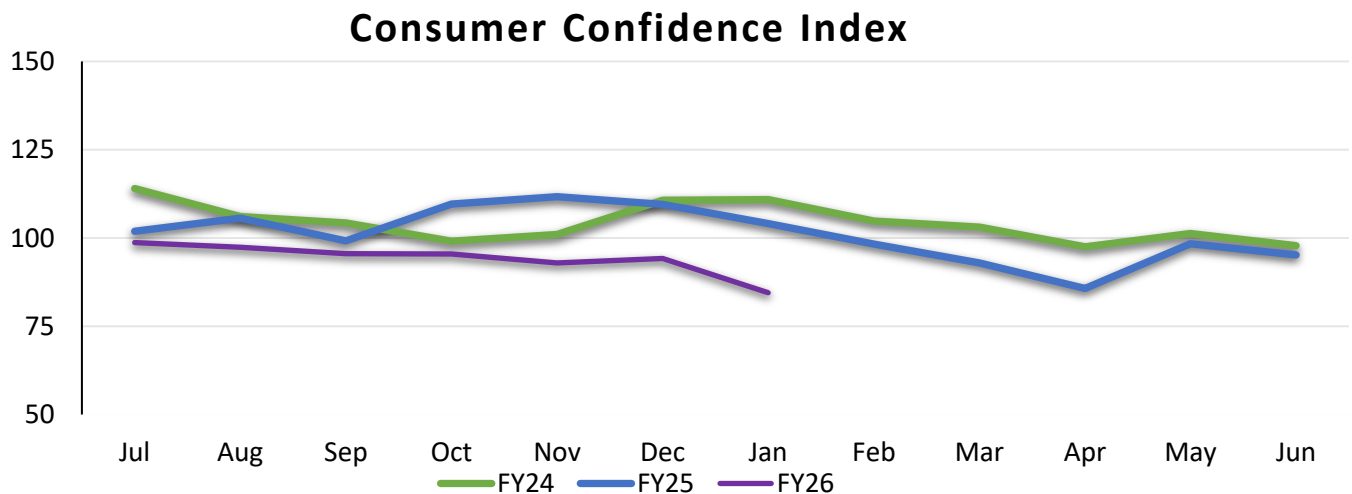


## National Metrics

These indicators provide a mix of hard financial data as well as consumer consensus surveys to provide a macroeconomic and microeconomic view of the United States.



The **S&P 500** is a stock market index measuring the performance of 500 large U.S. companies on stock exchanges and is considered one of the best representations of the U.S. economy. **The S&P 500 increased in the month of January, closing 93.53 points higher than December.**

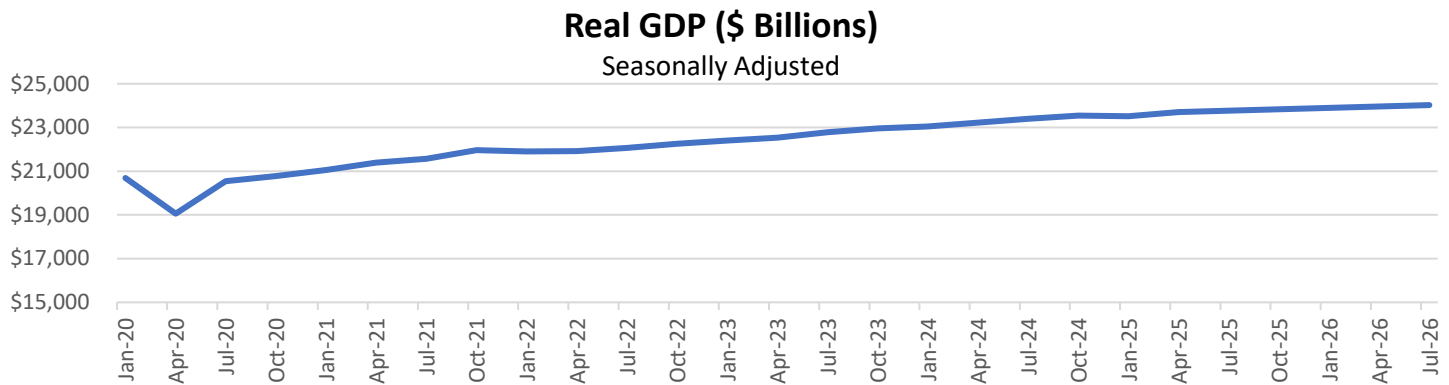


The **Consumer Confidence Index** is a monthly survey given to 5,000 randomly selected households gathering opinions on present situations and future expectations. It is benchmarked to 1985 (100) and best compared by reviewing month-over-month changes. **Over January the index fell 9.7 points from a revised 94.2 in December. Consumers cited declining confidence in labor market conditions and inflation. This trend was seen across all age groups and political affiliations.**<sup>2</sup>

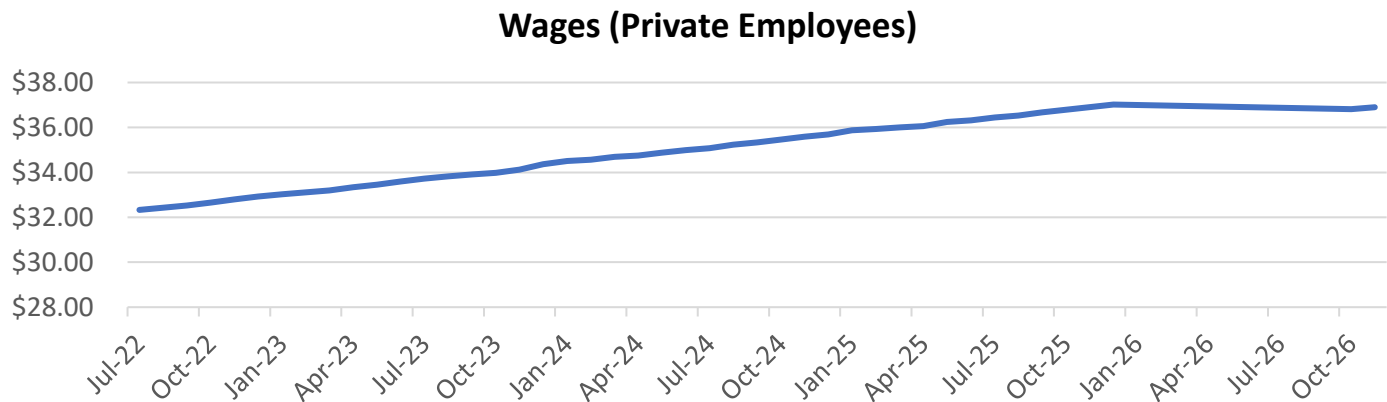
<sup>2</sup>The Conference Board; [US Consumer Confidence \(conference-board.org\)](https://www.conference-board.org)



## National Metrics



The **Real Gross Domestic Product (GDP)** is an inflation adjusted standard measure of all goods and services produced by labor and property located in the United States in a given period. Gross domestic products can be calculated on a nominal or real (adjusted for inflation) basis. Since rising prices influence GDP, removing inflation related price changes isolates changes in production quantity. **In Q3 2025, real GDP increased by 1.35%<sup>3</sup> over Q2 2025, continuing a consistent increase over the past five years.**



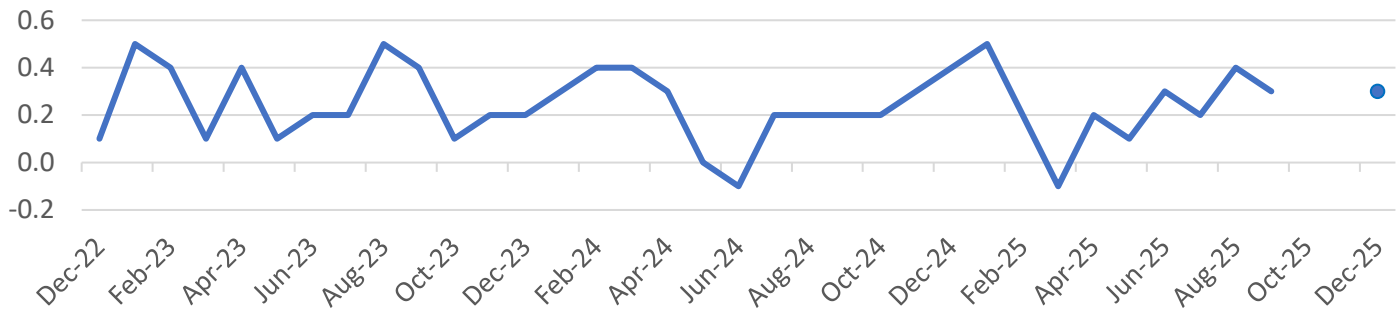
The **Average Hourly Earnings of All Private Employees** measures average hourly earnings employers pay that include overtime and shift differentials but excludes benefits, bonuses, retroactive pay, or employer payroll taxes. While earnings data changes capture wage rate adjustments, they can also include changes in the mix of employment. **In December, the average hourly wage increased to \$37.02. This rise of \$0.12 from November represents an increase of 0.3%.**

<sup>3</sup> Federal Reserve Bank of St. Louis; <https://fred.stlouisfed.org/series/GDP>; GDP data is published quarterly.



## National Metrics

### Consumer Price Index



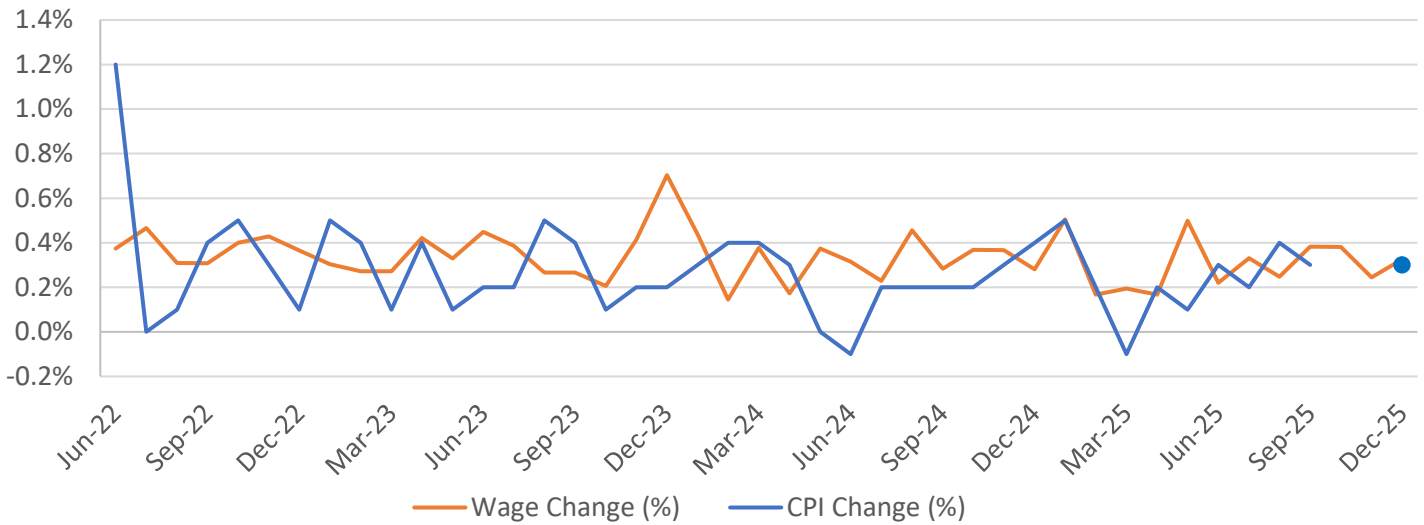
The **Consumer Price Index (CPI)** is a weighted average of the prices of an identified basket of consumer goods and services used to help monitor inflation. The index measures the average change in price that consumers pay over time. The data is presented as a 1-month percent change, which means that anything shown greater than zero is indicative of inflation (prices increasing) while anything below zero is indicative of deflation (prices decreasing). **Due to the previous Government Shutdown, Consumer Price Index data is unavailable for October and November 2025. For the trailing 12-month inflation calculation October and November 2025 are treated as 0.0%, however it is very likely this 12-month inflation number is not completely reflective of actual trends seen by consumers. During the month of December, the consumer price index rose by 0.3%<sup>4</sup>.** The current 12-month CPI growth is 2.84% (unadjusted) as reported by the Bureau of Labor Statistics. This is 0.3% less than the trailing 12-month average of 3.35%, indicating continued inflation more than that of last year.

<sup>4</sup> U.S. Bureau of Labor Statistics; [Bureau of Labor Statistics Data \(bls.gov\)](https://www.bls.gov)



## National Metrics

### Average Hourly Wage Changes against Changes in CPI

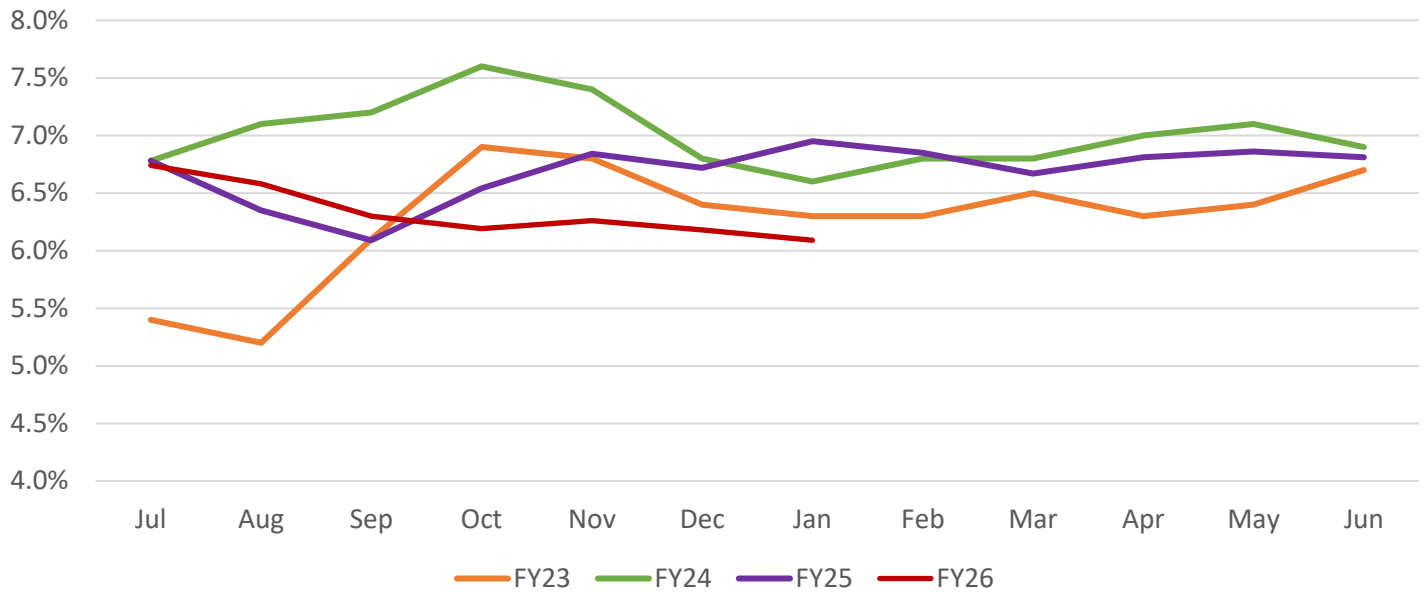


**Average Hourly Wage Changes against Changes in the Consumer Price Index** analyzes the relationship between national wages and consumer pricing, and more loosely, its affiliate inflation. It should be noted that this graph encompasses month over month changes, with both metrics demonstrating continuous upward growth over the past 2 years of recorded data. **Due to the previous Government Shutdown, Consumer Price Index data is unavailable for October and November 2025. December had a monthly wage growth of 0.3% while the CPI increased by 0.3%, a neutral outcome for consumer buying power.**



## National Metrics

### 30-Year Fixed Mortgage Rates



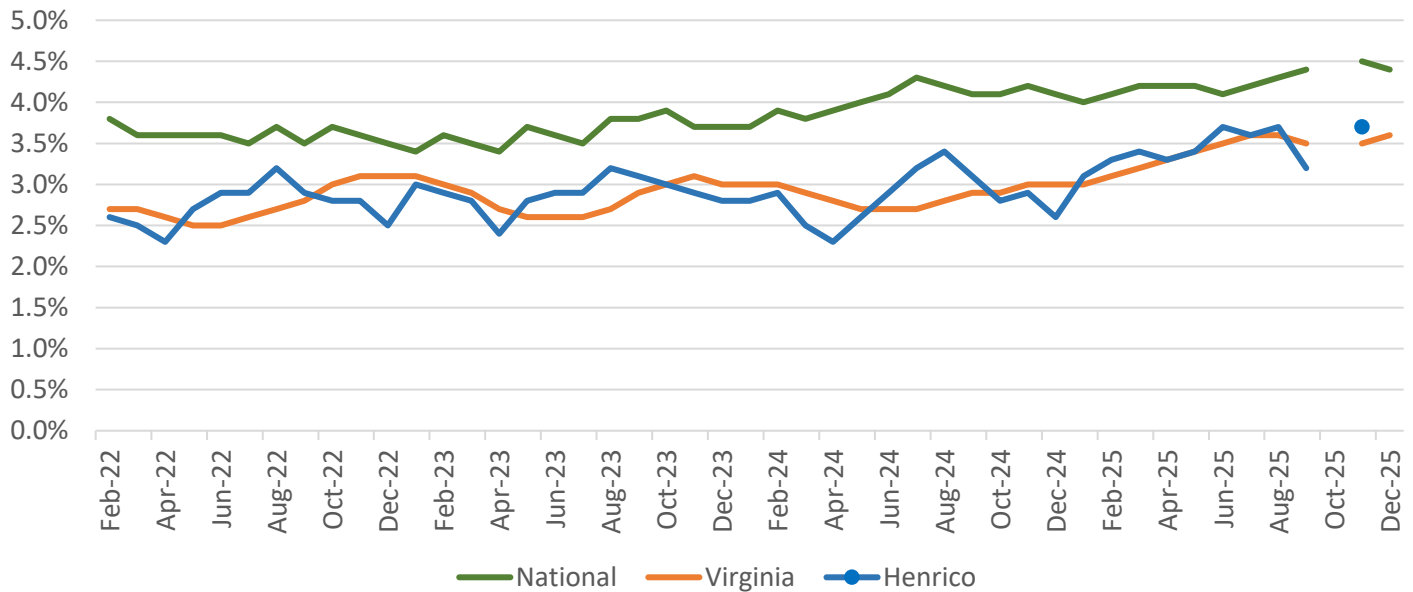
The **30-Year Fixed Mortgage Rate** is the most common financing mechanism used by residential home buyers. The interest rate represents the amount a qualified borrower will be charged by a lender over the loan term. **In January, the 30-year fixed mortgage interest rate decreased from 6.2%<sup>5</sup> to 6.1%.**

<sup>5</sup> Freddie Mac; [30-Year Fixed-Rate Mortgages Since 1971 - Freddie Mac](#)



## Combined Metrics

### Unemployment Rates



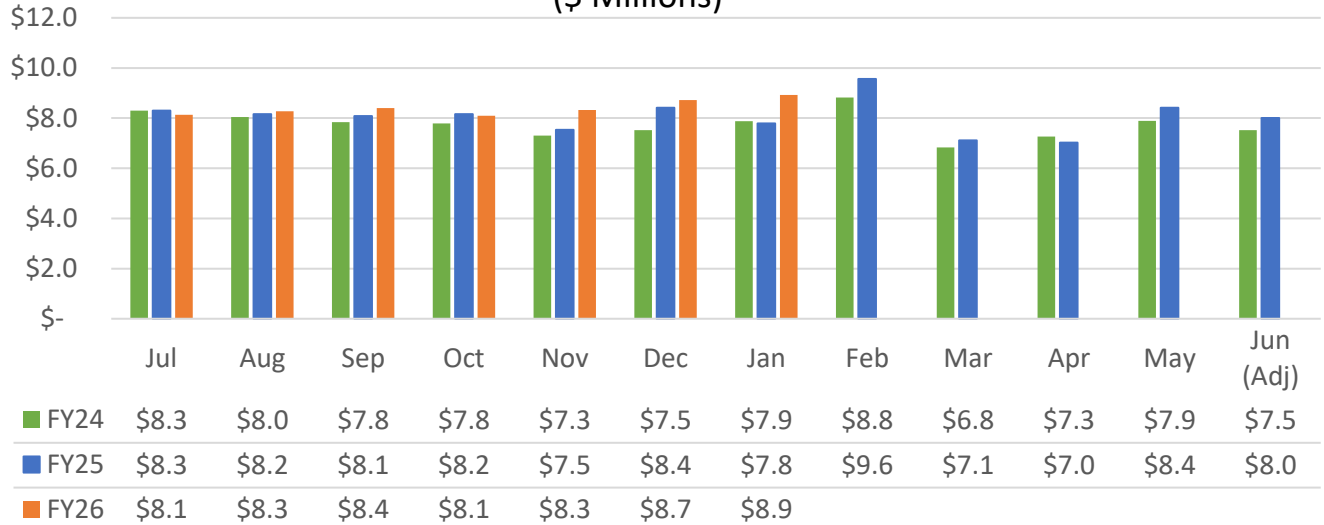
The **Unemployment Rate** shows the number of unemployed people as a percentage of the workforce. Known as the U-3 unemployment rate, an individual must be actively seeking work or laid off to be included. State unemployment data lags roughly six weeks while local unemployment data lags nine weeks. **Due to the previous Government Shutdown, unemployment data is unavailable for October 2025. In the month of December, the unemployment rate decreased by 0.1% at the National level while increasing by 0.1% at the State level when compared to the month of November. The County unemployment rate in November saw a 0.5% increase from the month of September<sup>6</sup>.** Historically, Henrico unemployment rates have trended closely with the National and State levels.

<sup>6</sup> US Bureau of Labor Statistics; <https://data.bls.gov/lausmap/showMap.jsp>



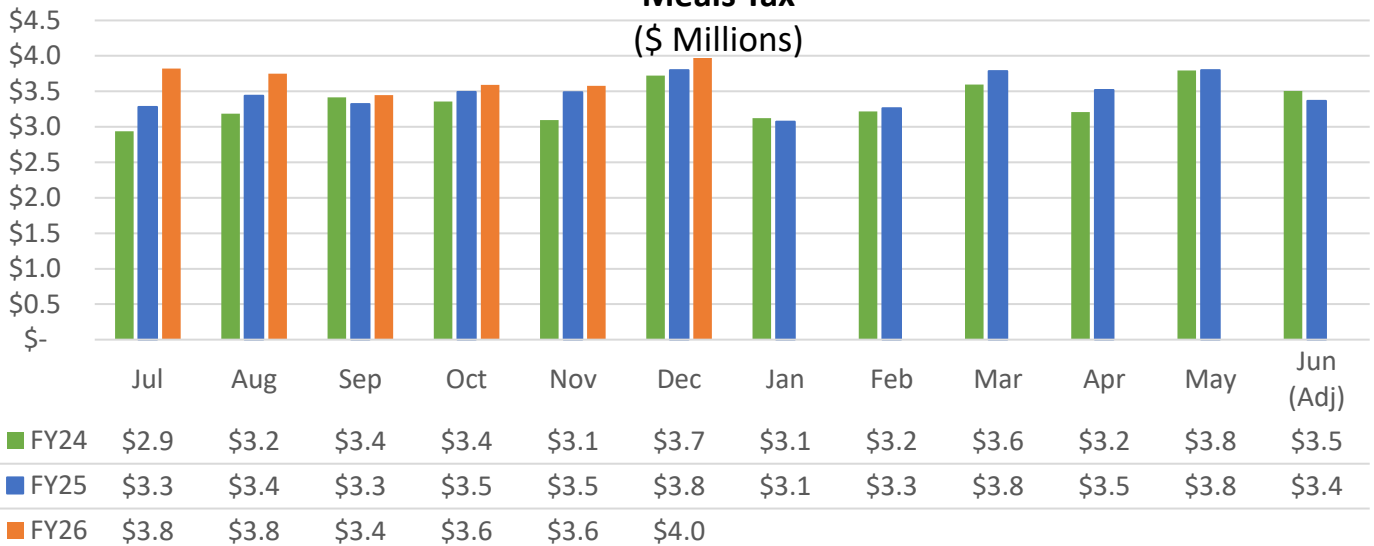
### Henrico Metric

**Local Sales & Use Tax**  
(\$ Millions)



Henrico County **Sales & Use Tax** amounts to 6% of each purchase collected by the Commonwealth. By law, 1% is then remitted back to the County from the State. **January FY26 recorded collections of \$8.9 million, \$1.1 million more than January FY25 collections.**

**Meals Tax**  
(\$ Millions)

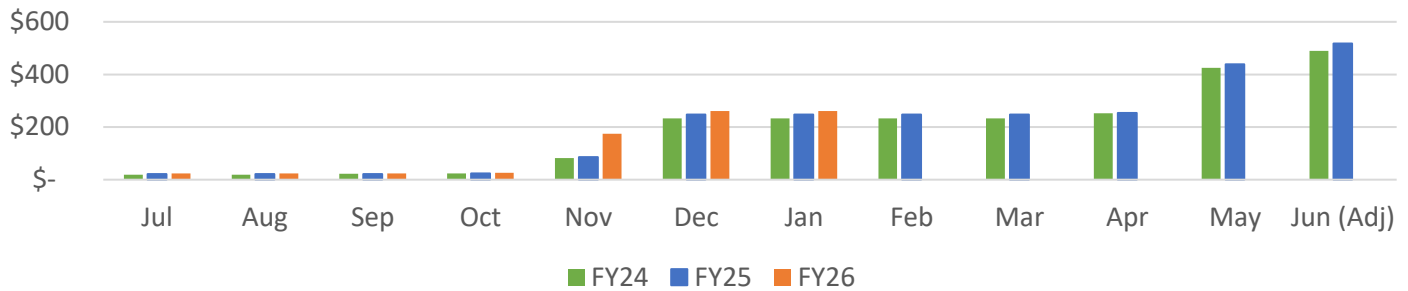


Henrico's **Meals Tax** establishes a 4% tax on prepared food and beverages. Revenue generated by the Meals Tax is dedicated to the operational and capital project needs of Henrico's Public Schools. Collections lag by two months and are compared as year-over-year monthly collections. **December FY26 collections totaled \$4.0 million, \$0.2 million more than December FY25.**



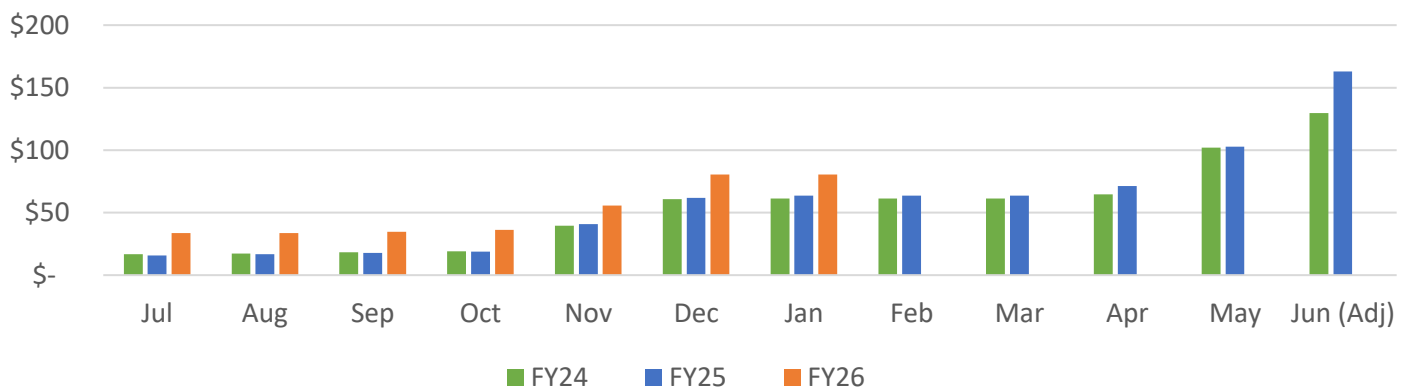
## Henrico Metrics

**Real Property Taxes**  
(\$ Millions, Cumulative)



**Real Property Taxes** are collected on property used for residential and nonresidential purposes. The Code of Virginia provides for assessment of real property at 100% of fair market value, which is the probable amount a property would sell for today if exposed to the market for a reasonable period. Collections are due twice a year in December and June. At the time of publication, **Real Property Tax Collections through January FY26 are \$261 million, \$14 million higher than January FY25.** The graph above represents cumulative collections throughout each fiscal year.

**Personal Property Taxes**  
(\$ Millions, Cumulative)

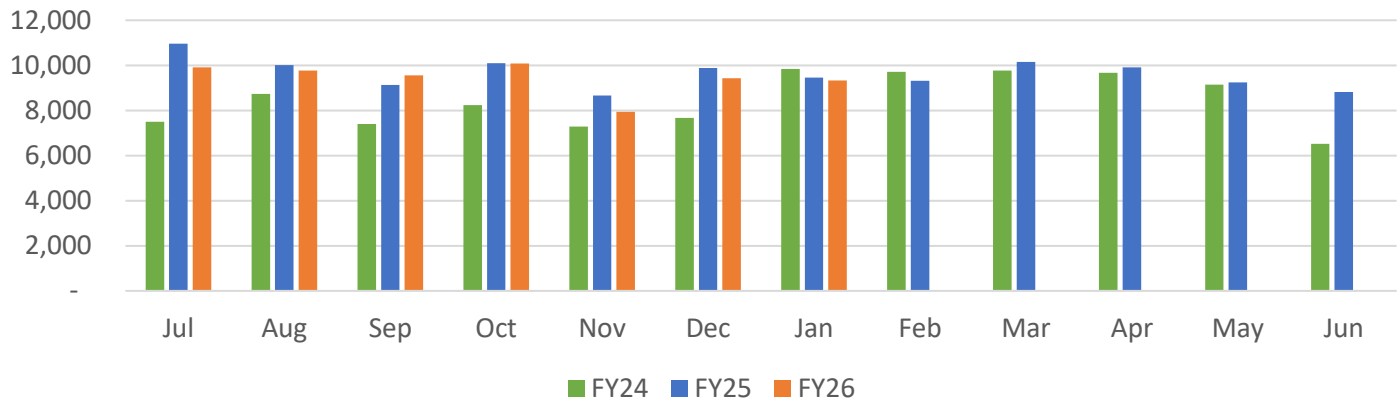


**Personal Property Taxes** are collected on all vehicles including cars, trucks, trailers, motorcycles, motor homes, aircraft, and watercraft. Personal property is collected in the locality where it is normally garaged, docked, or parked. Henrico County uses the J.D. Power Official Used Car Guide as of January 1<sup>st</sup> of each year to establish valuations. Collections are due twice a year in December and June. **Personal Property Tax Collections through January FY26 recorded \$80 million, which is \$16 million more than January FY25 due to several large new taxpayers.**

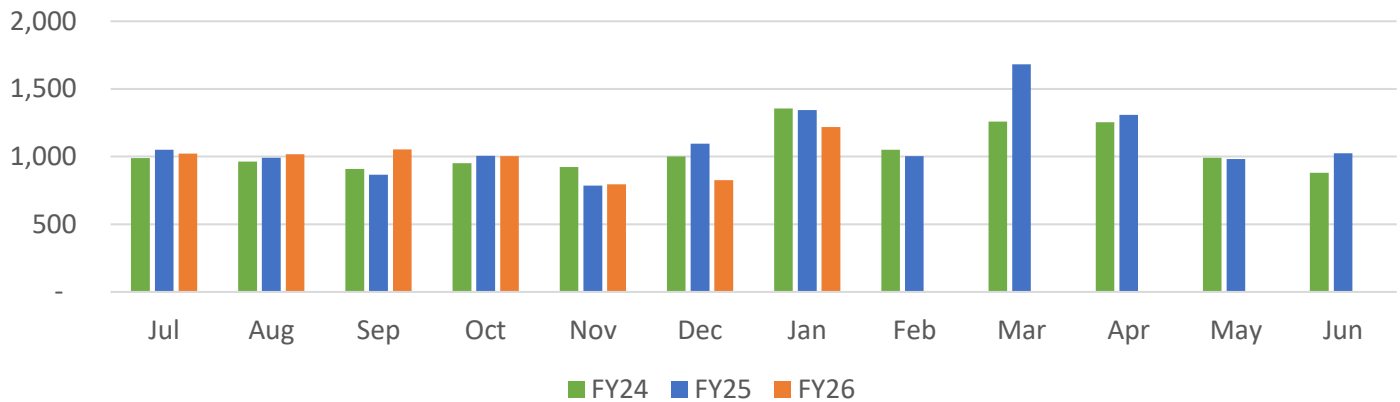


## Henrico Metrics

### Used Car Registration



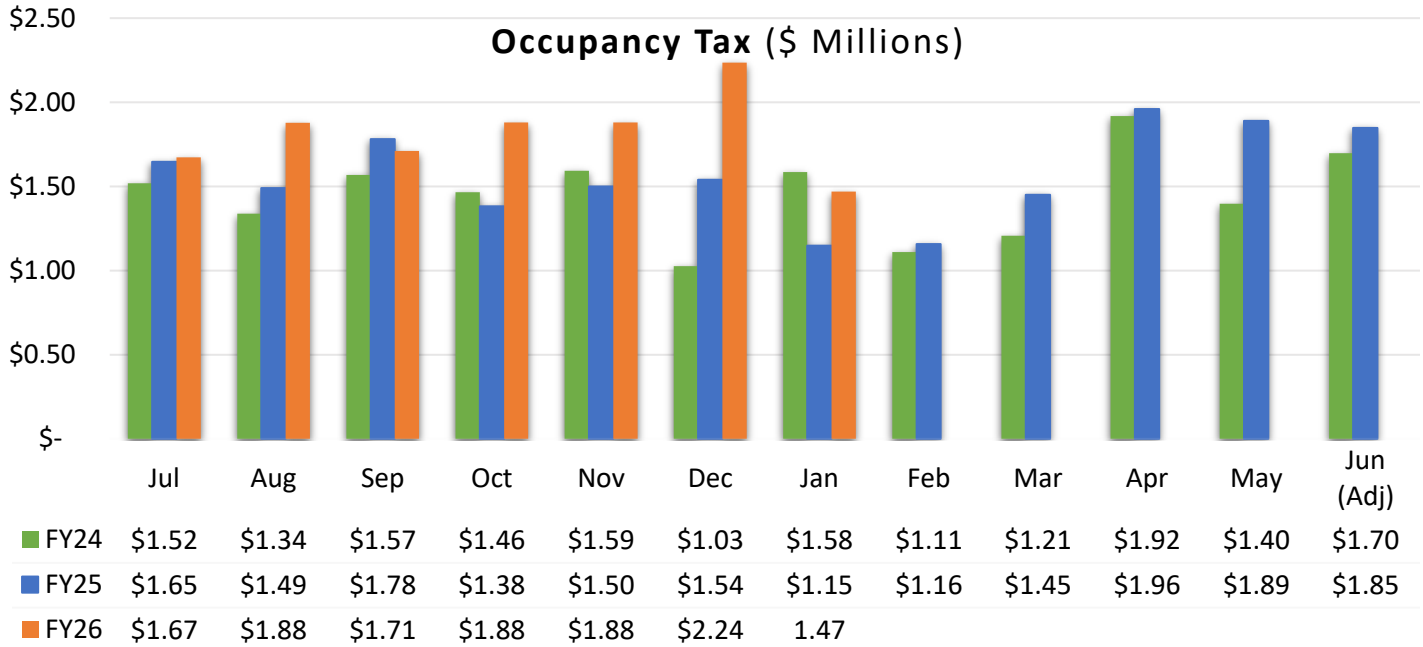
### New Car Registration



**Vehicle Registration** data is acquired from the Virginia Department of Transportation and is comprised of both new and used vehicles; the metric strongly correlates to vehicle sales. **Used Car Registrations in January FY26 recorded 9,334, or 1.37% lower than January FY25. New Car Registrations recorded 1,219, or 9.30% lower than January FY25. 2025 marked the end of an electric vehicle tax credit offered by the federal government; this credit may have influenced the increased activity observed in FY25.**

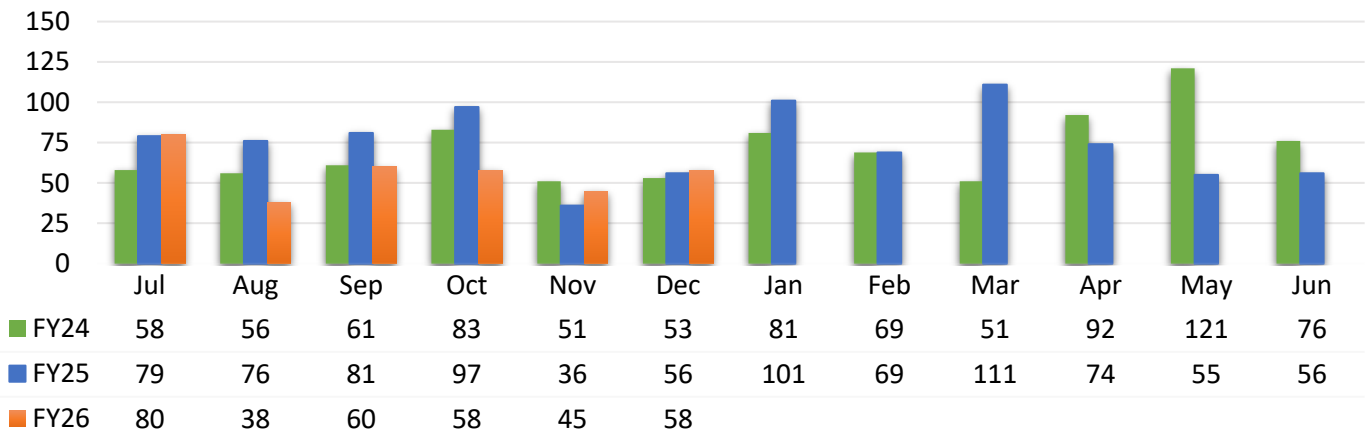


### Henrico Metrics



Henrico’s **Occupancy Tax** is collected at an 8% rate on lodging for overnight stays. **Occupancy Tax collections in January FY26 totaled \$1.47 million, \$0.32 million greater than January FY25. Year-to-date collections total \$12.72 million, which is \$2.24 million higher than year-to-date FY25.**

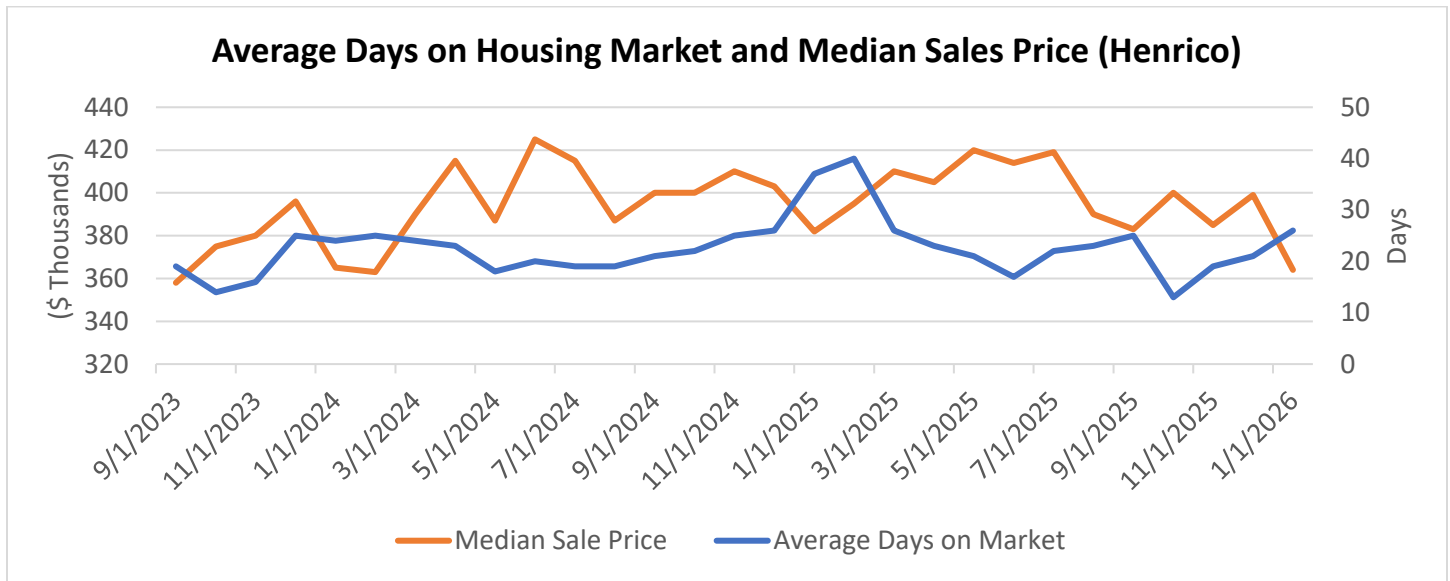
### New Residential Construction



**New Residential Construction** is comprised of new single-family houses that were issued building permits. A slowdown may indicate worsening economic conditions, increased competition from neighboring localities, or a lack of expansion capabilities. **December FY26 construction totaled 58 permits, 2 more than December FY25.**



### Henrico Metrics

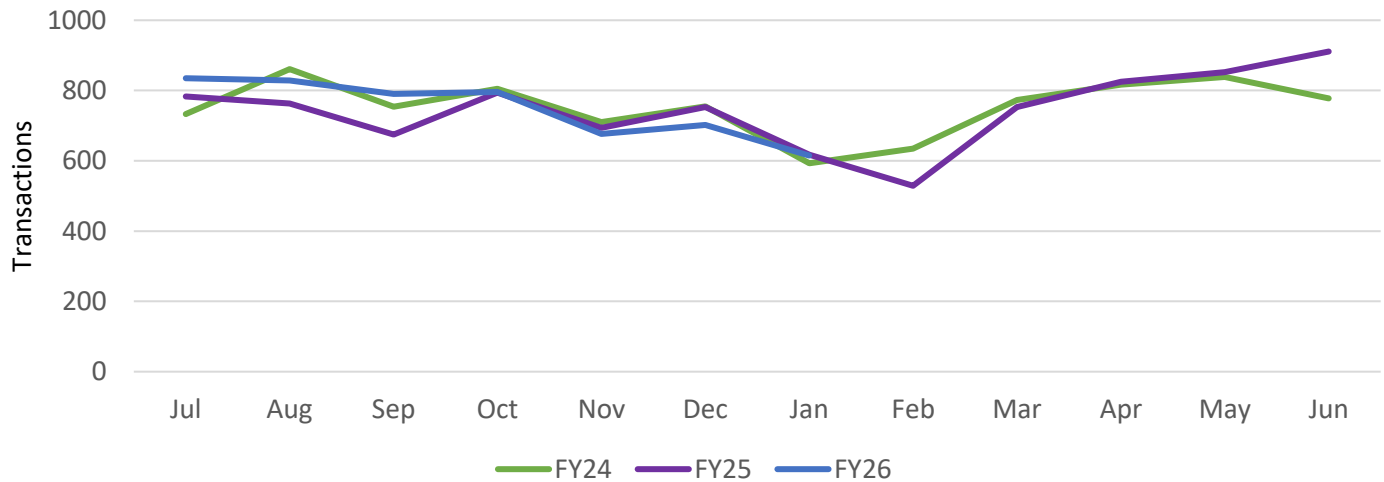


**Average Days on the Housing Market and Median Sale Price** provides a benchmark of the state of the housing market in Henrico. An increase in the time spent on market may indicate a slowing of the housing market, while a decrease may indicate acceleration. Median Sales Price tracks the middle value of homes sold in the County that month and can provide insight into the general direction of the market. **The Median Sales Price for the month of January totaled \$364,000 a \$35,990 increase from December. Average Days on the Housing Market increased from 21 in December to 26 in January.**

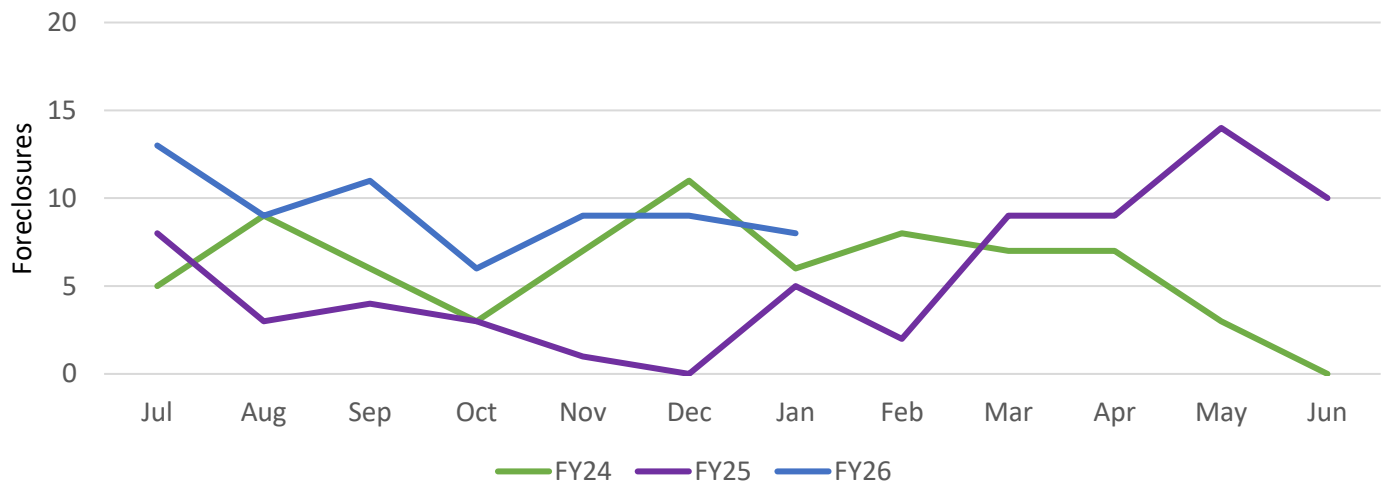


## Henrico Metrics

### Residential Transactions



### Residential Foreclosures

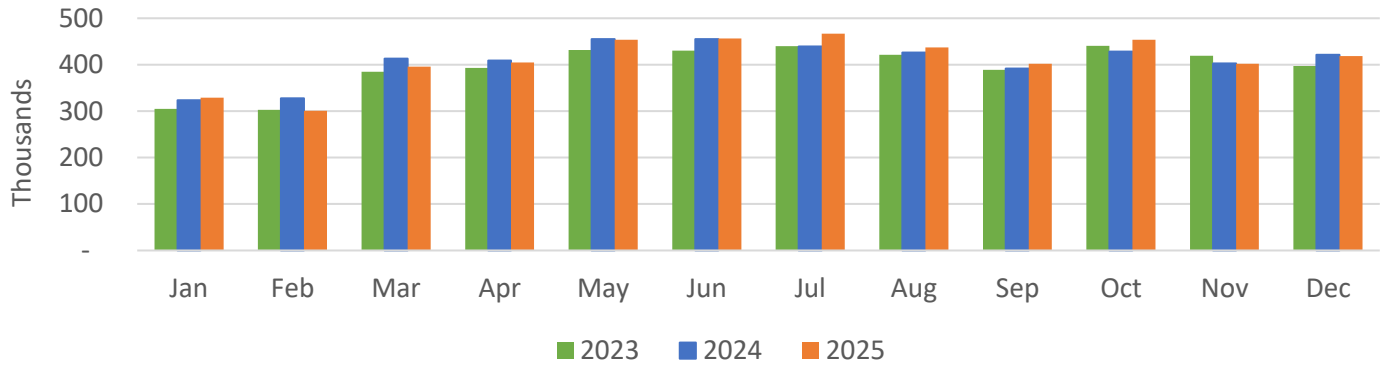


**Transactions & Foreclosures** data represents Henrico’s completed residential sales and reports residential foreclosures. These provide a snapshot of Henrico’s housing market. Consistency in transactions represents a healthy and growing market. **A total of 615 residential transactions were recorded in January FY26, 2 less than January FY25. There were 8 foreclosures reported in January FY26.**



### Area Metric

#### Richmond Aviation Activity



**Richmond Aviation Activity** represents passenger activity in and out of Richmond International Airport. The value is the combination of enplaned (departing) and deplaned (arriving) passengers. This provides traffic activity as it relates to flights around Henrico. Air travel can provide a benchmark for imported economic activity and is correlated with Occupancy and Meals Tax collections. **December 2025 recorded a total passenger count of 418,764, a 0.5% decrease compared to December 2024.**